

# ST. JOSEPH'S HEALTH FOUNDATION ANNUAL REPORT FY 2017

## OUR MISSION

We, St. Joseph's Health and Trinity Health, serve together in the spirit of the Gospel as a compassionate and transforming healing presence within our communities.

## OUR ROOTS

Inspired by our Franciscan Tradition, we are passionate healers dedicated to honoring the Sacred in our sisters and brothers. and transforming healing presence within our communities.

## VALUES

In the spirit of good Stewardship, we heal by practicing: Compassion through our kindness, concern and genuine caring; Reverence in honoring the dignity of the human spirit; Excellence by expecting the best of ourselves and others; Integrity by being and speaking the truth.

# TABLE OF CONTENTS

- 05** Q & A WITH LES LUKE
- 06** 150TH A LEGACY OF CARING ANNIVERSARY CAMPAIGN
- 15** 2017 HIGHLIGHTS
- 25** FINANCIALS
- 27** FY 2017 DONOR LISTINGS
- 43** COLLEGE OF NURSING
- 47** THE AUXILIARY OF ST. JOSEPH'S HEALTH HOSPITAL HIGHLIGHTS

# A MESSAGE FROM THE DIRECTORS



David H. Panasci



Vincent J. Kuss

## Dear Friends of St. Joseph's Health,

As we embark upon St. Joseph's Hospital's 150th anniversary, which will take place on May 6, 2019, we never lose sight of our values of reverence, commitment to those who are poor, justice, stewardship, integrity and excellence. These values continue to inspire how we live on a daily basis as we provide compassionate and quality care to the residents of Central New York.

As we reflect on the milestones realized by the St. Joseph's Health Foundation in the past year, we extend our utmost gratitude to you, our donors, who have been so generous in helping us carry out our very important mission of serving as a compassionate and healing presence within our community. As donors to various charities, we certainly understand competing forces within the CNY area. We recognize that you have a choice when giving to local organizations and to that end, we are so grateful that you have decided to support St. Joseph's Health this year.

This past year marked many important accolades within the St. Joseph's Health Foundation. Among our success, we are very proud to share that on June 2nd, we publicly kicked off the St. Joseph's Health 150th Anniversary Campaign – A Legacy of Caring. This campaign will preserve and further our legacy of providing the highest level of care to each and every patient.

The campaign will support a new Cardiovascular Center for Excellence, renovations to our Breast Care and Surgery Services, several upgrades to our College of Nursing and the creation of a Colleague Emergency Assistance Endowment. Future plans include upgrades to our Women and Children's unit, Orthopedic and Spine Care Center and expanding Primary Care. To date, \$12 million has been raised towards a \$20 million goal. We are particularly delighted and honored to acknowledge A. John Merola, M.D. for his very generous lead gift to name our new Cardiovascular Center for Excellence, where St. Joseph's Health will continue to be the undisputed leader in providing cardiovascular care within our community and beyond.

These accomplishments would not be possible without the generosity of our donors. We are continuously awed by the dedication and support of our St. Joseph's Health family. Philanthropy has and will continue to play a critical role in driving our health care professionals to focus on what they do best – providing the highest level of compassionate and quality care. Thank you from the bottom of our hearts!

  
**David H. Panasci**  
Chairman

*St. Joseph's Health Foundation, Board of Directors*

  
**Vincent J. Kuss, MBA, MS**  
Vice President for Development

*St. Joseph's Health Foundation*



# **TRANSFORMING HEALING PRESENCE IN OUR COMMUNITY**

## Q & A WITH LES LUKE

In January 2017, St. Joseph's Health Board of Trustees announced Mr. Leslie Paul Luke as the fourteenth President and CEO. Luke is the first St. Joseph's president from outside the Syracuse area. He is committed to the pursuit of people-centered care with a focus on quality, growth, patient satisfaction, colleague engagement, and financial strength. Below, Les shares with us his perspective of the Foundation's work and the importance of philanthropy.

**Q. For many people, they associate the word "Foundation" with "fundraising." Please share how you see the Foundation's role in supporting St. Joseph's broader goals.**

**A.** The Foundation is the embodiment of our mission at St. Joseph's Health because it truly is a transformative presence within our system as well as the community. This is because much of the benefit that comes through the Foundation touches our patients, nursing students, and people from all walks of life. Although fundraising is the means by which the Foundation achieves its goals, it is the programs that the Foundation enables that constitutes its true purpose.

**Q. What is the ideal relationship between St. Joseph's value of Stewardship and the work done by the Foundation?**

**A.** The Foundation helps us be good stewards by providing additional resources. This allows us to manage income and expenses through regular health system operations better because those additional resources provide revenue-generating equipment and services.

**Q. Is there a particular event that shaped your understanding of the importance of giving back - especially to organizations like the Foundation?**

**A.** My sister's passing from cancer made me realize that time is short and I need to make a real



difference. I have been personally blessed in my life and career. I believe part of the expectation of God is that we take our talents and blessings and use them to help others and make their lives better. So the Foundation is one way that this can be achieved.

**Q. How do you and your spouse/family make philanthropic decisions?**

**A.** My family thinks about where we can make the most difference with the resources we have to offer. The organization we donate to must meet certain spiritual, economic, and values-based criteria so that our resources are funding programs and services we agree with.

**Q. What are the most critical results you expect our organization to produce?**

**A.** I expect St. Joseph's Health to produce the best quality of care in the region, the healthiest community members we touch, and repeatable financial results that will enable us to be stable and grow.



# 150

## A Legacy of Caring

### ST. JOSEPH'S HEALTH FOUNDATION ANNOUNCES THE 150TH ANNIVERSARY CAMPAIGN

This past June 2nd, St. Joseph's Health announced the details of its \$20 million 150th Anniversary Campaign – A Legacy of Caring.

This is the most determined philanthropic endeavor yet for St. Joseph's Health, with key projects in several critically important areas. The initiative's touchstone component is the construction of a new Center for Cardiovascular Care that will allow the hospital to truly become a destination center for all cardiac services by providing a dedicated space for the integration of services to enhance the patient experience and to provide for the highest quality of efficient care. St. Joseph's cardiac program is already the most awarded cardiovascular care in the region, and is ranked in the Top 15 in the nation.

"This is a significant day in the history of St. Joseph's Health, and for health care in Central New York," said

Leslie Paul Luke, President & CEO of St. Joseph's Health on June 2nd. "This multi-tiered initiative is a transformational project that is part of a long history of initiatives St. Joseph's has undertaken to bring the most sophisticated care to the area. It will position our health care system to provide the best care possible for patients and learning facilities for students, while acknowledging the pace of sweeping changes in our industry, and will touch the lives of families all across our service area."

In addition to the new, expanded, state-of-the-art electrophysiology lab that opened this past fall, the plan for a new Center would renovate existing space in the hospital. With six special procedure rooms, a new Hybrid Operating Room, and nearly double the space currently used for these services, the suites in the new Center will enable our physicians and teams of caregivers to continue to expand and innovate with cutting-edge procedures that have been pioneered at St. Joseph's, like the Trans-catheter Aortic Valve Repair (TAVR) procedure. The Center is slated to be fully completed by the fall of 2018, and will offer the latest techniques and treatments on an outpatient basis. The Cardiovascular Center is critically important to the future health of CNY residents in particular because heart disease is the 2nd leading cause of early death in our region.

The Center will be named for A. John Merola, M.D. who has been closely aligned with St. Joseph's Health for more than 50 years and helped create the family medicine residency program in the 1970s. Dr. Merola is Honorary Chairman for the 150th Anniversary Campaign, and has generously donated a \$3 million contribution toward this project which has potential to be an even larger gift pending some remaining legal and real estate transactions.

"This is a significant day in the history of St. Joseph's Health, and for health care in Central New York"

- Leslie Paul Luke, President & CEO of  
St. Joseph's Health

## THE 150TH ANNIVERSARY CAMPAIGN COMPONENTS

### A. John Merola, M.D. Cardiovascular Center of Excellence at St. Joseph's Health

- Six special procedure rooms, including catheterization labs and two electrophysiology labs
- New Hybrid Operating Room
- Enhanced patient-centered approach and environment

### Legacy of Leadership Fund

- In honor of our past leaders for their vision and contributions, we have set up an endowed fund for our leaders to allocate dollars towards the system's greatest need.

### Colleague Emergency Assistance Endowed Fund

- This program makes funds available to colleagues who face a financial hardship in their immediate household through our Living the Mission Fund.

### Breast Care and Surgery Program

- New 3-D Imaging to identify tumors
- Other features to include imaging suite, patient lockers, private waiting space, genetic counseling and conference space for support groups

### St. Joseph's College of Nursing

- Renovated, enhanced and modernized infrastructure including a Student Center, Lounge and Kitchen area, Testing Rooms and Study spaces
- Scholarship support for our students

### Women and Children's Service Line

- Renovations to our NICU and Labor and Delivery Unit which will provide the appropriate space to care for our patient's needs.

### Future Plans

- Further Upgrades to the College of Nursing
- Expansions in Primary Care
- Update the Center for Orthopedic and Spine Care



A. John Merola, M.D. Cardiovascular Center of Excellence at St. Joseph's Health

"St. Joseph's has not wavered from its mission of providing the highest level of care and compassion, regardless of each patient's economic circumstances, since the hospital was founded nearly 150 years ago. And this new initiative creates a medical delivery system to prepare us for the next 150 years," added David Panasci, Chair of the Foundation Board of Directors and Chair of the 150th Anniversary Campaign. "A significant portion of this project will need to be funded by philanthropic dollars, and with the kind of support that we have already seen, we have extreme confidence we will reach the most ambitious goal in the history of St. Joseph's Health."

During the June 2nd press conference, St. Joseph's leadership announced that \$12 million had already been raised toward the \$20 million dollar goal to fund these major community health care projects. For more information on the 150th Anniversary Capital Campaign and each of the individual initiatives, visit [www.sjh150campaign.org](http://www.sjh150campaign.org).



## A SHIFT FROM TREATMENT TO PREVENTION

*St. Joseph's Health Foundation receives a grant award of \$450,000 per year for up to five years to partner with local organizations to enhance community wellness and resiliency.*

Although hospitals and health systems reactively treat acute and chronic illnesses, health actually begins at home, and in the community where people live, work and play. As a member of Trinity Health, St. Joseph's Health understands that health care too must start beyond the brick and mortar of hospital walls where collaborative work between community partners can focus on addressing the diverse mix of socioeconomic factors that play a significant role in health outcomes. The goals for making a difference in the communities we serve include eliminating health disparities; addressing social, behavioral and environmental social determinants of health; and attaining optimal health.



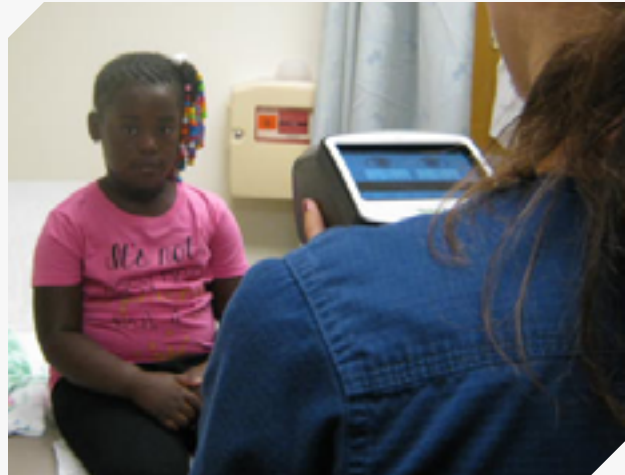
To achieve these outcomes, Trinity Health is providing opportunities for member Regional Health Ministries such as St. Joseph's Health to broaden their scope of work by investing in community health improvement initiatives. One such opportunity is Trinity Health's Transforming Communities Initiative (TCI). This multimillion dollar investment provides each of the eight selected communities up to \$450,000 per year up to five years, technical assistance support and access to community loans to focus on policy, systems and environmental changes that reduce rates of smoking, youth obesity and chronic disease, while also helping to improve access to nutrition and physical activity opportunities. Tobacco use and obesity were identified as leading drivers of preventable chronic disease and high health care costs in the United States.

Because the root causes of poor health cannot be addressed by health care providers alone, St. Joseph's Health has partnered with the Onondaga County Health Department, Lerner Center for Public Health Promotion at The Maxwell School at Syracuse University, Near Westside Initiative, Northside Urban Partnership/CenterState Corporation for Economic Opportunity and HealthConnections to form TCI Syracuse.

The collaborative nature of TCI Syracuse, the focus on multiple factors that influence the health and well-being of the populations we serve, and feedback gathered through community engagement activities all contribute to the design of coalition activities taking place as part of this transformational project. Geographic focus areas for TCI activities include Syracuse's Near Westside and Near Northside neighborhoods.

True agents of change, TCI Syracuse partners have made great strides toward affecting health at the community level during the coalition's first year of funding. Examples include:

- Reinvigorating the Tobacco Action Coalition of Onondaga County
- Mobilizing a Tobacco-21 work group with key stakeholders
- Presenting a proposed Tobacco-21 policy to the Onondaga County Legislature Health Committee
- Assessing the nutrition and physical activity needs of six early childcare centers
- Providing early childhood nutrition training for childcare center staff
- Awarding six mini-grants to early childcare centers to aid in the implementation of improved nutrition policies
- Supplying an early childcare center with a roll-away garden bed, tools and supplies to be used for children to grow and eat fresh fruits and vegetables
- Encouraging breastfeeding by creating eleven new breastfeeding rooms throughout Syracuse
- Completing walkability and street assessments to help inform the development and implementation of Safe Routes to School for city schools in targeted areas
- Effecting surveys, assessments and other activities leading to the passage of the Syracuse City School District's (SCSD) wellness policy that reflects an increased focus on physical activity
- Giving six mini-grants to SCSD schools to purchase classroom equipment that promotes physical activity during the school day
- Supporting the purchase of a safe play space at one SCSD elementary school
- Contributing funds to local corner stores to help enhance their ability to promote, sell, and safely store healthy food options



- Gathering input from residents and businesses on the Near Westside to inform the design and utilization plan for a to-be-created neighborhood park
- Meeting with neighborhood partners and stakeholders to better understand Northside wellness barriers, identify and assess potential locations for activities, and develop a conceptual plan for a Northside Wellness Space

To learn more about TCI Syracuse, visit [tcisyracuse.org](http://tcisyracuse.org).

To make a contribution to any of the various TCI Syracuse initiatives please make checks payable to: St. Joseph's Hospital Foundation. Gifts can be mailed to: 973 James Street, Suite 250, Syracuse, NY 13203.

To ensure that your contribution helps the impoverished Near Westside and Near Northside communities served through this vital project, please write "TCI Syracuse" on your check.



More Than  
**\$700,000**  
 In Grant Funding Awarded  
 To St. Joseph's Health  
 Foundation In FY2016

## DONORS MAKING A DIFFERENCE

A \$15,194 grant from the **J. Henry & Martha E. DeBoer Fund**, administered by the **Central New York Community Foundation**, will allow the purchase of equipment to perform specialized pediatric vision screening for children 6 months to 5 years. The project will enhance early detection and treatment of vision impairments in young children who receive care through St. Joseph's Primary Care Centers West and Main.

"Doing Good" is one of **Epic's** core philosophies. The company's contribution of two grants, together totaling \$14,500, toward the Mini-Grant Program at St. Joseph's Health Foundation is certainly in line with this value. Providing funds in support of internal projects or material items outside of a unit or department's regular operating budget, the Mini-Grant Program focuses on quality, technology

and patient satisfaction. Epic funds supported three projects – two of which purchased iPads for patient education and access, and one that bought biofeedback software used to teach mindfulness techniques to patients. Mindfulness-based cognitive therapy can be used in a variety of clinical settings as an intervention to improve health outcomes by helping to address a variety of conditions such as depression, insomnia, inflammation and chronic pain. Diabetic retinopathy is a leading cause of blindness in individuals with diabetes, but many times there are no symptoms in the early stages of diabetic retinopathy. To bring new diabetic retinopathy vision screening equipment to the St. Joseph's Primary Care Centers West and Main, **Excellus BlueCross BlueShield** awarded a three-year, \$55,000 grant to purchase new diabetic retinopathy vision screening equipment. A two-year, \$30,000 grant from **M&T Charitable**

**Foundation** was awarded to St. Joseph's Health Foundation. Enhancing care across services lines, this award will support both the new Cardiovascular Center and the Women and Children's Service Line at St. Joseph's Health.

Helping to increase access to St. Joseph's Breast Cancer Services, the **Saint Agatha Foundation** awarded \$50,000 to enhance care for women and families who "cannot afford their disease" and have nowhere else to turn. Playing a vital role in the lives of the patients who access it, funding from the Saint Agatha Foundation is used as a "last resort" after all other potential funding sources have been exhausted. Syracuse was selected as one of eight communities from across the nation to participate in **Trinity Health's Transforming Communities Initiative (TCI)**. This multimillion dollar investment provides each community up to \$450,000 per year up to five years, technical assistance support and access to community loans to focus on policy, systems and environmental changes that reduce rates of smoking, youth obesity and chronic disease, while also helping to improve access to nutrition and physical activity opportunities. TCI's goal is to enhance community wellness and resiliency. TCI Syracuse partners include: St. Joseph's Health, Onondaga County Health Department, Lerner Center at Syracuse University, Near Westside Initiative, Northside Urban Partnership/CenterState Corporation for Economic Opportunity and HealtheConnections.

A \$16,348 grant was received from the **Flora Bernice Smith Foundation** to purchase patient support tools such as measured water bottles and nutrition kits for patients receiving bariatric surgery at St. Joseph's Hospital Health Center.

**The Workforce Development Institute** awarded St. Joseph's Health Foundation a \$10,000 grant toward tuition for employees participating in the Project Management Program. Funds support employee efforts to earn a certification in Project Management Professional in Healthcare and, ultimately, achieve a LEAN Six Sigma black belt. This program is designed to provide participants with tools and techniques that can be used to enhance patient safety and satisfaction; identify



and reduce waste in the health care delivery process; increase profit margins and improve efficiency; and enhance open and responsive dialogue around what can sometimes be challenging topics. These skills and competencies can also contribute toward the achievement of pay increases and position advancements for employees who have completed the program's curriculum. Developed in partnership with Syracuse University's Whitman School of Management, our program is the first of its kind, specific to project management in health care, in the country.

St. Joseph's Health's Community Initiative to Improve Self-Management of Patients with Type II Diabetes received \$18,000 in funding through **Wholesome Wave's 2016 Nutrition Incentive Support and Innovation Grant**. This award will provide nutrition incentives aimed at increasing access to fresh fruits and vegetables for patients with Type-II Diabetes who receive their care at Primary Care Center-West, and will help them to avoid the sometimes severe consequences associated with the disease. The majority of participants in this diabetes self-management program shared that they have significantly increased their intake of fruits and vegetables since starting this program. They also noted that the coupons made it easier for them to make healthier food choices and to be able to afford to do so.

## ST. JOSEPH'S HEALTH FOUNDATION AND FRANCISCAN COMPANIES MINI-GRANT PROGRAM

St. Joseph's Health Foundation and Franciscan Companies sponsored a system-wide 2017 Mini-Grant Program and awarded \$50,000 in funding. Units and departments were invited to apply for a mini-grant for up to \$5,000 for projects or items that were not included in their capital budget. 2017 themes focused on quality, technology and patient satisfaction with three focus areas: Patient Experience, Transforming Operations and Customer Service.

The goal of the program is to encourage staff to think about initiatives that coincide with our mission and focus areas.

The Mini-Grant selection committee is comprised of 16 system staff members who review and rate each application. 70 applications were received this year, with funding requests over \$208,000. 23 grants were awarded to staff across the St. Joseph's system.

## ST. JOSEPH'S HEALTH MINI-GRANT FUNDS: AN INTERVIEW WITH MICHELLE STILES, RN

St. Joseph's Health Hospital medical/surgical unit 2-5 is the hospitalist team which serves a large population of dementia and Alzheimer patients with behavioral disturbances. While every effort is made to take the necessary steps to keep them safe and occupied, many have behaviors that are difficult to control and harder to place into the community.

The care team was looking to broaden the assortment of activities and tools to help the patients and improve their behavior when in our care. The St. Joseph's Health Foundation Mini Grant Program provided the opportunity to research the latest therapies for dementia/Alzheimer patients that could be personalized and help us help them to control their behavior so they are able to safely transition them to the appropriate place for care including a long-term care facility or home care.

As dementia advances, we often see violent episodes escalate and they can be a risk is to themselves,

caregivers and family members, and other patients. Patients are admitted because they are having violent episodes due to altered mental status or out-of-control behaviors. These behaviors can be a reaction to a medication, so we work with the pharmacy and physician to get them on a regime that they can tolerate much better.

Nursing consulted with Marty Pond, Geriatric CNS and Dr. Chris Kowal regarding best practices and evidence based interventions for this difficult population. As a result, St. Joseph's purchased two robotic dogs and cats. Following an evaluation that includes the case manager, a cat or dog is given to patient. What we learned was that the simple action of petting an animal can often reduce anxiety and help a dementia patient to calm down.

Posey Aprons was another therapy that we were able to introduce. A Posey Apron is given to patients who are agitated and pulling out everything including their IV lines. The Posey apron has zippers, buttons, and pocket to give them something else to do besides pulling out the treatments we are trying to administer.

We also learned that employees were actually giving patients their phones to listen to music, watch videos, and play games to distract/calm them down. While it was incredibly heartwarming that our caregivers



were willing to share their personal cell phones with patients, we had to try and find another way to provide the therapy. Through the Mini Grant Program we were able to secure two iPads. The iPads will have access to music and the internet (with some controls and appropriate network security) and in the future access to Netflix.

The good news is that by managing a patient's behaviors in a timely manner, we are better positioned to support the dementia and Alzheimer patients when they are in the hospital and facilitate their transition of these to an appropriate level of care on discharge. This assists in decreasing our length of stay and improves the quality of life for these patients.

## When a Higher Level of Care and Technology Meet Cognitive Management Tools for the Alzheimer's and Dementia Patients

### SUPPORTING OUR COMMUNITY

In 2016, the **U.S. Soccer Foundation** partnered with **Trinity Health** to expand their evidence-based youth development program – Soccer for Success – to greater numbers of under-served children across the country. Community-based organizations in select communities across Trinity Health's network, including Syracuse, NY, were invited to apply for funding toward implementing or expanding this programming in their service areas. Soccer for Success is a free after-school mentoring program designed to positively impact the health of participating children while also providing nutrition education, sharing information on healthy lifestyles and helping them to learn a lifelong love of soccer.

St. Joseph's Health is a member of the Trinity Health system and both organizations are committed to improving the health of the communities they serve. As such, St. Joseph's Health Foundation was pleased to have the opportunity to support a grant application from the **YWCA of Syracuse and Onondaga County, Inc.** that requested funds to teach "kids the fundamentals of soccer while striving to help them



establish healthy habits and develop critical life skills." In early 2017, the YWCA received a \$65,000 grant award to implement Soccer for Success in Syracuse to benefit area children. The YWCA is working in association with the Syracuse Parks and Recreation Department, Syracuse Silver Knight Foundation and Catholic Charities on this programming.

## A LASTING LEGACY: THE FLORA BERNICE SMITH FOUNDATION

Legacy gifts are a valuable way of strengthening the future of health care in our Central New York community. Also known as planned giving, this method of giving is a way for donors to make a charitable gift while also receiving favorable tax and financial benefits during his or her lifetime.

There are many ways to make a legacy gift including leaving a charitable bequest in your will. Bequests offer a flexible way to reduce estate taxes while supporting your favorite charity long into the future. Heiress of the L.C. Smith typewriter fortune, Flora Bernice Smith did just that; prior to her death in 1966, she included a bequest in her will to benefit preselected charities including St. Joseph's Hospital Health Center.

Born in Syracuse, NY in 1897, Flora Bernice Smith was the daughter of inventor and businessman, Lyman Cornelius Smith. Lyman made a fortune in firearms, banking, shipping, real estate and typewriters. His work led the market in typewriter design trends. What began as the Smith Premier Typewriter Company in 1890 merged with Corona Typewriter Company in 1925 to become what is now Smith Corona. Flora's mother, Flora Elizabeth Burns Smith, along with her husband, instilled a love of charitable giving in her children. This is a lesson Flora embraced wholeheartedly across her lifetime.

One of Flora's gifts to St. Joseph's Hospital Health Center was to name the F.B. Smith Hemodialysis Center, which opened in 1975. Over the years, the

## "SMITH HEIRESS LEAVES MILLIONS"

"Typewriter Co. heiress Miss Flora Bernice Smith of Syracuse has left an estate her attorney says will run into the millions."

- *The Post-Standard, January 31, 1966*

Flora Bernice Smith Foundation has helped to enhance patient care across the St. Joseph's Health system through grants benefiting the Regional Dialysis Center, College of Nursing, Emergency Department, Clinical Observation Unit, Post-Anesthesia Care Unit, Comprehensive Psychiatric Emergency Program, Primary Care Center-West, Neonatal Intensive Care Unit and Surgical Services.

Most recently, a \$16,348 grant was received to purchase patient support tools such as measured water bottles and nutrition kits for patients receiving bariatric surgery at St. Joseph's Hospital Health Center.

Similar to Flora Bernice Smith, you can consider including us in your long-term plans. Legacy giving at any level can help you achieve the goals that are important to you and benefit your family, friends, community, and an institution that you believe in and value.



# 2017 HIGHLIGHTS



### PEOPLE-CENTERED CARE

- St. Joseph's College of Nursing at St. Joseph's Hospital Health Center graduated 133 nurses in 2016 with over 90% accepting positions with St. Joseph's.
- The NYS Department of Health granted St. Joseph's approval to add 20 temporary beds in March of 2015 to address the increasing number of patients. In March of 2016, the Department of Health officially approved St. Joseph's Certificate of Need to add 20 critical care beds to the hospital.
- Pre-registered patients now go directly to their point of service! Patients used to have to come and wait in line at Registration to be checked in and sign forms causing delays and patient dissatisfaction. Now they go directly to the area of service.
- St. Joseph's #EveryMonthisHeartMonth (February 2016) campaign highlights included the two-day Be A Life Saver event at Destiny USA and launch of the MyHealth Indoor Walking Trail.
- St. Joseph's Health joined with dozens of organizations supporting National Youth Enrollment Day Event as part of HIX Open Enrollment.
- We achieved 98% compliance with our influenza immunization for patients in Q1 of 2016.
- We aligned St. Joseph's mission and core values with Trinity Health. Building on First Day One Heart. One Mission message, communications campaign included a ceremony broadcast using Facebook live with over 100 participants. Ceremony was followed by Blessing of the Hands offered by Spiritual Care throughout the system.
- Developed a community benefit monthly reporting structure and process with Finance, utilizing the CBISA software platform.
- Initiated a comprehensive portfolio of evidence-based community health and well-being initiatives to improve community health outcomes.
- Awarded additional capital through the system's Legacy Fund to expand the main campus primary care clinic, in order to increase access for our Medicaid patients.
- Franciscan won the bid to provide negative pressure wound therapy, oxygen supplies and equipment, and CPAP and respiratory-assist devices and related supplies and accessories to Medicare patients within the Syracuse competitive bid region effective July 1.
- Trinity Health awarded St. Joseph's Health a \$1.5M Transforming Communities Initiative (TCI) grant to encourage beneficial health care/community organization collaborations.
- Rome Memorial Hospital and St. Joseph's Health announced they are entering into an affiliation to expand patient access to needed services and technology.
- As part of the Operational Rounding Care Compass Initiative, D5 staff identified a gap in communication between members of the patient care team and patients presenting an opportunity to enhance underutilized whiteboards in patient rooms. As a result, the team developed a new whiteboard standardization that resulted in significant improvement in LOS (Length of Stay) and Patient Experience.
- Population Health met the required 90th percentile for two of our ACQA measures, and the year is only half over! The two measures are Breast Cancer Screening and Colorectal Cancer Screening, so the important thing is our patients are receiving these important cancer screenings. Meeting the measure only halfway through the year represents a lot of hard work and collaboration between the CIN and our ambulatory practices.

- Over 400 patients with chronic disease are now working with nurse Health Coaches. Initial clinical outcomes are positive. For example, HbA1c's drop by 15% when a patient with diabetes works with a nurse coach. We are gratified that over 400 patients are becoming more active participants in the management of their chronic conditions!
- The Dialysis program successfully opened additional shifts and chairs to accommodate for growth. The program now offers evenings at Seneca and Camillus Monday through Saturday. Evenings are offered at Regional, Cortland and Northeast Monday, Wednesday and Friday. Since January 1, 2016 we have added 30 new in-center hemo patients and 15 new home patients.
- St. Joseph's completed a successful 2016 DNV survey in early September. While there were the expected opportunities for improvement, the noteworthy practices identified by the surveyors far outweighed these opportunities. Year after year, the surveyors comment on how impressed they are to be able to see the connection between mission/vision and action.
- Healthy Steps Program will be based at St. Joseph's Primary Care Center-West, and enhance both the medical and behavioral care that St. Joseph's provides for the pediatric population in the Near Westside and their families through the integration of primary care and mental health services in one location.
- St. Joseph's "Get the Scoop on Heart Health" campaign – a community education campaign in partnership with local Tractor Supply stores – focused on safe snow shoveling and the signs of heart attack. Employee Experience hosted Kevin Ames, a motivational speaker leadership lunch and learn.
- Marty Pond, RN, clinical nurse specialist, was interviewed by Renee Stovsky for an article appearing in Catholic Health World. The article, "Personal narratives propel patient-centered care" is about dementia patients in the hospital.
- Received a 20-million dollar grant from Essential Provider Funding in NYS in recognition of our work with Medicaid and Mental Health populations.
- daVinci robot installed in North Surgery Center for outpatient surgeries starting May 1. We're the first in the community with the ability to perform robotic surgeries in the outpatient setting.
- The Heartburn Center at St. Joseph's is the first dedicated and comprehensive heartburn center in the greater Syracuse region.



## ENGAGED COLLEAGUES

- St. Joseph's conducted a series of quarterly forums open to all employees. The interactive town hall-style meetings featured the use of text messaging to submit questions and live polling.
- St. Joseph's achieved a 68% response rate for the 2016 Employee Engagement survey – our highest ever.
- St. Joseph's awarded colleagues The Sister Patricia Ann Award – the highest honor. 2016 recipients included Stephen Jackson, Employee Winner, Barbara Ahlstrin, RN, Nursing Winner, Jacquelyn Gonza, RN and Frank Smith Jr., Lifetime Achievement Winners.
- Ann Yankay, BSN, RN, CEN received national recognition with the 2016 Nursing Practice and Professionalism Award from the Emergency Nurses Association (ENA).

- Dorothy Wrase Hares, a Registered Dietitian at St. Joseph's Hospital Health Center, was recognized by the New York State Academy of Nutrition and Dietetics (NYSAND) with the Distinguished Dietitian Award.
- Jamie Arnold joined St. Joseph's Health as Marketing and Communications Officer.
- Julie Edmunds Smith, MBA, CPA, joined St. Joseph's in the role of Director of Finance.
- Mike Endries was appointed director, ACO/CIN programs and operations, St. Joseph's Health.
- Neil Andersen was named director & information security officer at St. Joseph's Health.
- St. Joseph's celebrated National Nurses Day with presentation of the 2016 Nursing Awards to Annette Kuss, RN, Nursing Practice Award; Martha Austin, RN, Nursing Leadership Award, and Mary Anne Wall, RN, MS, Nursing Education Award.
- St. Joseph the Worker awards were presented to Sister Dolores Bush, Executive Director of the Franciscan Northside Ministries, Sister James Peter Ridgeo, Director of Medical Services for Franciscan Northside Ministries and George Deptula, Chair of the St. Joseph's Health Board of Trustees.
- Pamela Kleine was promoted to director of special events and annual giving for St. Joseph's Health Foundation.
- Vincent J. Kuss was appointed vice president for development for St. Joseph's Health Foundation.
- Terry Pudney, M.S., was appointed associate dean of students at St. Joseph's College of Nursing.
- Michelle Salyer joined St. Joseph's in the role of director for Revenue Integrity and System Contracting.
- St. Joseph's took home the gold in the YMCA Corporate Games.
- St. Joseph's Health was recognized as Best Practice for eAdvocacy engagement effort by Trinity Health.
- St. Joseph's leaders completed Just Culture training.



- St. Joseph's presented Leadership in the Franciscan Tradition awards to Deborah Welch, vice president for people and mission, and Jessica Caruso, RN, clinical director for emergency and observation services with inpatient behavioral health.
- Employee Experience hosted Kevin Ames, a Motivational Speaker Leadership Lunch and Learn in DeFuria.
- Regina McGraw, RN, BSN, JD joined St. Joseph's Health as vice president, chief compliance officer for the health care system.
- The Master the Art of Caring nurse recruiting campaign with Open House event resulted in 61 applicants and 10 RN hires that day.
- HR completed a successful Open Enrollment campaign with 100% of employees enrolled or declined.

- Launched XLNT campaign intended to generate awareness and excitement around some of our award-winning accomplishments across the system. Research revealed that SJH staff truly are clinical experts within their respective service areas but could use some education and messaging around other service areas in order to become ambassadors for our full continuum of care.
- Celebrated St. Marianne Cope's Feast Day by recognizing colleagues Living the Mission through their volunteer work locally and international.
- 18 SJH employees and physicians participated in Operation Walk to Guatemala.
- Annual Shared Governance Reports highlighted work-flow improvements, research, and patient/family-care, and better-practices. Many of the council projects were examples of employee and physician engagement. The collaboration sparked interprofessional work groups, shared research findings, and best practice ideas with other system councils.
- St. Joseph's had a 67% participation rate in the 2017 Employee Engagement Survey (short of our 75% goal).
- Our colleagues raised over \$34k for the Syracuse Division of the American Heart Association.
- We kicked off the Essential Skills for New Leaders. 27 participants from across St. Joseph's (Managers and Coordinators).
- The Foundation, along with Franciscan Companies awarded \$58,000 in grant support as part of the Mini Grant program this year. 23 mini grants were awarded to units/departments across the SJH System where this year's focus targeted on three areas: preventing re-admissions, transitions in care and customer service.



## OPERATIONAL EXCELLENCE

- St. Joseph's Health has launched CHOMPERS! Portable Dental Care Program for children.
- College Of Nursing opens new Student Center in March 2016.
- Franciscan grew non-Medicare business by 12% and expanded its direct ship program and can now send CPAP equipment and supplies nationwide.
- St. Joseph's Physicians in Cazenovia received an \$8000 grant from the Federal Rural Health Care Program to assist in the reduction of the office's telecommunications costs.
- All 52 physicians attested to and met Meaningful Use incentive measures and 93 out of 96 providers met PQRS quality standards; And we're excited to share that SJPhysicians implemented Press Ganey surveys across all practice locations.
- St. Joseph's Behavioral Health and Lewis County General Hospital tele-psychiatry program provides greater access to mental health care in rural areas.
- Pharmacy reports: We reallocated resources to free up one RPh to support initiative to improve transition of care (TOC) for COPD patients. The TOC-RPh has documented 1,000 interventions of which 231 involved patient education and 154 involved adjusting a patient's medication regimen. We also implemented a respiratory inhaler therapeutic interchange program which has shown a cost savings of \$36,000 for April and May.

- The Care Compass implementation had a successful technical go-live on May 11. ALOS continues to measure at or below goal – 4.69 for the week ending 7/1.
- Successfully transitioned to a common review date and annual merit increase.
- St. Joseph's Physicians and Franciscan Companies transitioned to Kronos, creating a single payroll and timekeeping system throughout the network.
- Supply Chain Management fully implemented Kan Ban on med/surg units, improving efficiency and reducing labor cost. The team was also recognized by system office for reducing cost in spine supplies, 99% contract compliance/pricing, and product standardization.
- To date the 150th Anniversary Campaign has raised nearly \$7 million towards initiatives that will directly impact patient care and satisfaction.
- 143 Circle of Caring gifts (\$1,000 or more) were contributed to the SJH Foundation this past quarter.
- The Auxiliary of SJH hosted its annual Wine and Craft Beer Tasting event. Nearly \$30,000 was raised from this year's event and proceeds will go to benefit St. Joseph's Primary Care Center-West.
- Length of Stay is sustainable at or below budget.
- A multi-disciplinary team has been dedicated to improving ED Flow which has directly impacted our LWBS rate which is now less than 2%.



## PHYSICIANS & CLINICIANS

- Sister Patricia Ann Award Recipient: Dr. Maryellen Lewis.
- St. Joseph's Health Appoints New Medical Directors Dr. Russell Silverman, Medical Director of Medical Cardiology Services and Dr. Alan Simons, Medical Director of Invasive Cardiology Services.
- St. Joseph's is one of the first hospitals to now offer the Absorb™ bioresorbable heart stent, the first-of-its-kind medical device commercially available to treat people with coronary artery disease in the United States.
- St. Joseph's Hospital Health Center is the only hospital in New York State with a mortality rate significantly lower than the state-wide "Risk Adjusted Mortality Rate" for valve procedures and valve procedures performed with coronary artery bypass grafting.
- St. Joseph's Performs First Procedure Today for Investigational Heart Valve in Low-Risk Aortic Stenosis Patients.
- Cardiac and Vascular Surgeons at St. Joseph's Health Combine for Outstanding Quality and Patient Satisfaction at the Lowest Cost.
- The St. Joseph's Hospital Health Center Family Medicine Residency had another successful "Match Day" – filling all 14 positions for the class of 2020 with highly qualified medical students from eight different medical schools.
- 2016 Physician Engagement survey has a 53% response rate – the 2nd highest in the system.

- Physician leaders are currently participating in Just Culture training along with PEC board members.
- St. Joseph's met our goal for hospital acquired infections and will now work to sustain and try to get to the 2018 goal.
- Our system continues to grow as we announced that Cardiac and Vascular Surgeons at St. Joseph's Health combined in a practice to be known as Vascular, Cardiac and Thoracic Surgeons of Central New York, PLLC.
- Cardiologists from all the hospital affiliated groups came together to start staffing the ED with an in-house cardiologist Monday-Friday to care for patients presenting to the ED with cardiology complaints.
- Cardiovascular Group of Syracuse and St. Joseph's Health announced formal alignment that allows the practice to remain independent while more closely achieving the collective mission of creating patient-centered system of care with outstanding quality at the lowest cost.
- Welcomed Regina Farrell, M.D. F.A.C.O.G. to St. Joseph's Health Primary Care.
- St. Joseph's celebrated health care week and nurses week from May 6-12. We recognized all colleagues for their hard work and dedication.
- We had a successful visit on May 16 for DNV Certification for Hip and Knee Replacements.
- St. Joseph's Health and Rome Memorial Hospital finalized an affiliation agreement entering into a collaborative relationship in pursuit of mutual goals to expand patient access to needed services in the community.



## LEADERSHIP NATIONALLY

- Announced Leslie (Les) Paul Luke as the 14<sup>th</sup> President and CEO of St. Joseph's Health effective February 20, 2017.
- St. Joseph's Hospital Health Center has been recognized for the second year as the "Best Regional Hospital" and ranked #13 in New York State by U.S. News & World Report.
- For the seventh consecutive year, St. Joseph's Named Most Wired 2016.
- St. Joseph's Hospital Health Center Receives the 2016 Women's Choice Award® as one of America's Best Hospitals for Obstetrics.
- St. Joseph's Hospital Health Center Designated Blue Distinction® Center for Maternity Care.
- St. Joseph's Hospital Receives the 2016 Women's Choice Award® as one of America's Best Hospitals for Heart Care.
- St. Joseph's awarded "Clean Heat and Power Champion."
- St. Joseph's College of Nursing Designated National League for Nursing Center of Excellence in Nursing Education COE Program Awards Four-Year Designation for Enhancing Student Learning and Professional Development.
- St. Joseph's received 2016 AHA Fit Friendly Award.

## 2017 HIGHLIGHTS

- Orthopedics received the Excellus Blue Distinction Plus for Total Knee Replacement/Total Hip Replacement and Spine.
- St. Joseph's Cardiovascular lab received ACE Accreditation. St. Joseph's is the only ACE accredited hospital in the region for Diagnostic Cath and PCI.
- St. Joseph's received the Healthcare Association of New York State 2016 Pinnacle Award for Quality & Safety! This milestone achievement recognized our commitment to continuously improve quality, safety, and efficacy of care and efforts to redesign the way care is delivered.
- In addition to receiving CenterState CEO's distinguished Community Visionary Award, four of our colleagues were honored at the 2016 Excellence in Healthcare Awards. Dr. Scutari and Dr. Hall received Dentists of the Year Awards for the CHOMPERS Portable Dental Care program; Marianne Markowitz accepted the Educators in Health Care award on behalf of the College of Nursing; and Bob Burns received a Volunteer of the Year Award.
- Breast Care Partners, a unique collaboration with St. Joseph's Physicians Surgical Services; St. Joseph's Imaging, Crouse Radiology Associates; Hematology/Oncology Associates; CNY Surgical Physicians, and Crouse Health, received national accreditation.
- The Central New York (CNY) Regional Center for Tobacco Health Systems at St. Joseph's Hospital Health Center (SJHHC) recognized local Medical and Mental Healthcare organizations who championed comprehensive tobacco treatment policies throughout the region.
- St. Joseph's Health was named a 2016/2017 Consumer Choice Award by National Research Corporation. The annual award identifies hospitals across the United States that health care consumers choose as having the highest quality and image.



- St. Joseph's Health was named one of America's Best Hospitals for Heart Care by the Women's Choice Award® for the second year. St. Joseph's is the only hospital in Onondaga County to receive this award. The award signifies that St. Joseph's Health is in the top 9% of 4,789 U.S. hospitals offering heart care services.
- St. Joseph's Health was named as one of America's Best Hospitals for Obstetrics by the Women's Choice Award®. The award signifies that St. Joseph's Health is in the top 17% of 2,815 U.S. hospitals offering obstetrics. St. Joseph's is the only hospital in Syracuse to receive this award.
- \$20M grant received from New York State to progress into risk for VBP Infrastructure (level 2).
- St. Joseph's Primary Care Centers received a grant to perform pediatric vision screenings (for the early detection of amblyopic "lazy eye" risk factors).
- Joint replacement at St. Joseph's Health is among the top 10% in the nation according to this year's evaluation from HealthGrades.

- For the second year, St. Joseph's Health received a 2017 Women's Choice Award as one of America's Best Hospitals for Obstetrics and a 2017 Women's Choice Award as one of America's Best Hospitals for Heart Care.
- The College of Nursing welcomed an evaluation team representing the Middle States Commission on Higher Education for 3 days in March 2017 for the purpose of reaccreditation.



## EFFECTIVE STEWARDSHIP

- St. Joseph's successfully transitioned its fiscal year end to June 30<sup>th</sup>.
- Completed audit with Deloitte (new auditors) and new budget process in line with system targets.
- Initiated mid-month forecast and implemented best practices with workforce management.
- St. Joseph's Health Foundation Raised over \$175,000 in net revenue at our annual golf classic on September 9<sup>th</sup> at the Turning Stone Resort and Casino. Proceeds went to benefit our Breast Care and Surgery Program.
- Assisted in securing \$255,000 in grant funding for the hospital. Currently have \$196,707 in outstanding grant application dollars.
- St. Joseph's Health was the recipient of a \$20 million grant from the State's Essential Health Care Provider Support "Healthcare Delivery System Innovators".
- The Foundation hosted its 25<sup>th</sup> annual black tie optional gala dinner dance on June 3. Through the generosity of its supporters, this year's gala netted over \$304,000 which will help support St. Joseph's Health's program of excellence for Breast Care and Surgery.
- Thanks to a generous donation from the Pietrafesa Family to the Foundation, St. Joseph's Health re-named and dedicated its training center. The Training Center will be the primary training location for hospital staff, and will also house health care-related learning and professional development training programs that will be provided through St. Joseph's partnership with OCC.
- This past October, the Foundation inducted six new members into their 1869 Society. The 1869 Society is the Foundation's donor legacy society that was established just over 10 years ago that recognizes individuals who demonstrate their deep commitment to St. Joseph's Health and its mission in the form of a planned gift (i.e. bequests, charitable trusts, gift annuities, life insurance).
- We successfully completed Franciscan's transition to the Lawson general ledger and accounts payable system from their previous system of Peachtree with our first successful close for the month of December. This allows better financial reporting, insight, variance analysis, etc. Keys to success in the project were full, complete and enthusiastic active participation by the Franciscan accounting team coupled with a well-defined and executed roll-out from the Hospital finance team.
- To date, the 150th Anniversary Campaign has raised close to \$7 million towards initiatives that will directly impact patient care and satisfaction.
- 143 Circle of Caring gifts (\$1,000 or more) were contributed to the SJH Foundation this past quarter. The Circle of Caring is a donor membership program that enables St. Joseph's to provide enhanced patient comfort and care, and to keep our dedicated staff at the forefront of the newest developments in technology and treatment.



- The Auxiliary of SJH hosted its annual Wine and Craft Beer Tasting event. This year's event was held at the Marriott Syracuse Downtown where 570 people attended. Nearly \$30,000 was raised from this year's event and proceeds will go to benefit St. Joseph's Primary Care Center-West. Thank you to members of the Auxiliary for making this event such a great success and for supporting St. Joseph's Health year after year!
- Thanks to a donation from the Maurillo family, who had several generations grow up in the St. Joseph's neighborhood, the St. Marianne Cope Museum dedicated the "Maurillo Family Garden" – a flower garden that is open to museum visitors and the public for quiet contemplation and prayer.
- Supply Chain Management fully implemented Kan Ban on med/surg units, improving efficiency and reducing labor cost. The team was also recognized by system office for reducing cost in spine supplies, 99% contract compliance/pricing, and product standardization.
- The Foundation inducted six new members into their 1869 Society, recognizing individuals who demonstrate their deep commitment to St. Joseph's and its mission.
- Successful implementation of Revenue Cycle Scorecard.
- We had the successful launch of three new marketing campaigns – Ortho (Better Than Ever), General Surgery/Robotics (Experience Better) and Cardiac Surgery (Go the Distance).

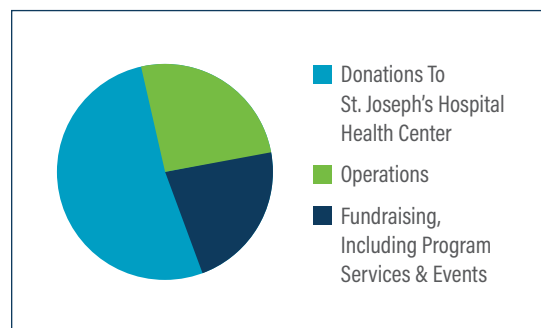
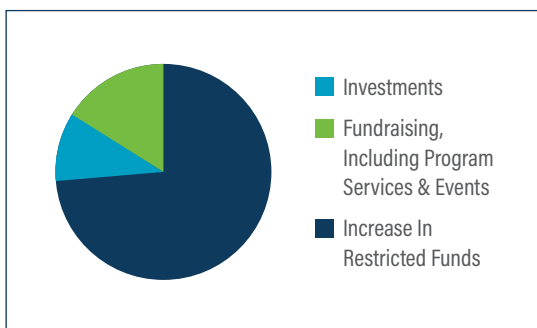


# FINANCIALS

## ST. JOSEPH'S HEALTH FOUNDATION STATEMENT OF OPERATIONS

	2017	2016*	2015	2014
<b>FOUNDATION REVENUE</b>				
Funding, Including Program Services & Events	521,620	255,463	159,186	142,690
Increase In Restricted Funds	6,143,866	1,144,755	1,544,647	3,657,336
Investments	1,302,320	640,052	-242,521	761,069
<b>Total Revenue</b>	<b>7,967,806</b>	<b>2,040,270</b>	<b>1,461,312</b>	<b>4,561,095</b>
<b>EXPENSES</b>				
Fundraising, Including Program Services & Events	750,282	129,759	1,020,654	1,293,109
Operations	1,482,614	1,130,763	1,172,469	818,152
Donations to St. Joseph's Hospital Health Center	3,252,736	1,104,357	2,419,132	2,341,243
<b>Total Expenses</b>	<b>5,485,632</b>	<b>2,364,879</b>	<b>4,612,255</b>	<b>4,452,504</b>
Increase (Decrease) In Net Assets	2,480,174	-224,209	-3,150,943	108,591
<b>Total Net Assets</b>			<b>18,675,517</b>	<b>21,826,460</b>

\*Please note that as of July 1, 2016, the SJH Foundation's fiscal year was changed to a cycle starting on July 1st and ending on June 30th moving forward, so 2016 figures only include six months.





# FY 2017 DONOR LISTINGS



## CARE FOR OUR COMMUNITY

In fiscal year 2017, St. Joseph's Circle of Caring members supported the Foundation at the \$1,000+ level. By providing philanthropic support to St. Joseph's Health, Circle of Caring members ensure that the highest level of health care is provided to the Central New York community. With the help of over 100 generous members, St. Joseph's continues to provide the latest technology and medical equipment to all patients, regardless of their ability to pay for care. Membership in the Circle of Caring offers a number of benefits, including invitations to the annual St. Joseph's Day Appreciation Breakfast and annual Circle of Caring Donor Appreciation Dinner. Members are also acknowledged on a plaque in the main lobby of the hospital.



Jody and John "Bucky" Murphy, III  
Co-Chairs



Heather and Timothy Feng  
Co-Chairs

### CIRCLE OF EXCELLENCE \$10,000+

Mrs. Mary Austin  
Dr. Susan and Mr. Jeffrey Bastable  
Ms. Natalie N. Dickinson  
Mr. and Mrs. W. J. and Lucinda Drescher, Jr.  
Ms. Frances A. Gibbons  
A. John Merola, M.D.  
Mr. and Mrs. John "Bucky" J. Murphy III  
Mr. and Mrs. David H. Panasci  
Kathryn and Daniel Ruscitto

### CIRCLE OF COMPASSION \$5,000-\$9,999

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Dr. and Mrs. Ajaz Shawl  
Sandra Sulik, M.D.

### CIRCLE OF STEWARDSHIP \$2,500-\$4,999

Kwame Adusei, M.D.  
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Dr. and Mrs. John A. D'Addario  
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Mr. and Mrs. Fred Letourneau  
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Ms. Michelle McGrath  
Loretta Quigley Ed.D, RN, CNE  
Dr. and Mrs. Nicholas M. Ricciardi  
Deborah and Bill Welch  
Mr. Charles and Mrs. Mary Ann Zimmerman

### CIRCLE OF SERVICE \$1,000-\$2,499

Mr. and Mrs. William F. Allyn  
Dr. and Mrs. Nishith Amin  
Maureen Arnold  
Joseph Augustine, M.D.  
Ms. Mary M. Austin  
Mr. and Mrs. Donald B. Barter  
Dr. and Mrs. Edward Bell  
Mr. and Mrs. Jay G. Bernhardt  
Msgr. Ronald C. Bill  
Mr. Joseph Bitzel  
Mr. Christopher Q. Brady  
Mary and Rick Brown

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Mr. Benjamin Carter, CPA, FHFMA  
Dr. Yuk-Wah Chan  
Dr. Zhangbo Cheng  
Robert Constantine, M.D.  
Dr. Michael V. Cummings  
Mr. and Mrs. John J. Demma, Jr.  
Mr. and Mrs. George Deptula  
Dr. and Mrs. Edward Downing  
Mr. and Mrs. Ira S. Dubnoff  
Mr. and Mrs. John G. Eberle  
Dr. Brett B. Ernst  
Mr. and Mrs. Robert Falter  
Charles and Linda Fennell  
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Dr. and Mrs. Donald M. Haswell  
Horowitch Family Foundation  
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Mrs. Linda S. Morris and Howard J. Williams  
Mr. and Mrs. John A. Zawadzki  
Dr. Robert H. Zimmer

**\$250,000-\$999,999**

Auxiliary of St. Joseph's Hospital Health Center, Inc.  
A. John Merola, M.D.

**\$100,000-\$249,999**

CNY Infusion Services, LLC  
Franciscan Companies  
Mr. and Mrs. David H. Panasci  
Saint Agatha Foundation

**\$25,000-\$49,999**

Dr. Susan and Mr. Jeffrey Bastable  
Central New York Community Foundation, Inc.  
Excellus BlueCross BlueShield  
IBEW Local 43/NECA Finger Lakes Chapter  
Kinney Drugs/ProAct, Inc. Foundation  
Mr. and Mrs. John "Bucky" J. Murphy III  
Sysco Syracuse LLC

**\$15,000-\$24,999**

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Epic  
Flora Bernice Smith Foundation  
Kopp Billing Agency, Inc.  
M & T Bank  
Nephrology Hypertension Associates of CNY, P.C.  
St. Joseph's Hospital Medical Staff  
Syracuse University  
Wholesome Wave

**\$10,000-\$14,999**

Associates for Women's Medicine, PLLC  
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Ms. Natalie N. Dickinson  
Direct Energy Business  
Mr. and Mrs. W. J. and Lucinda Drescher, Jr.  
Ms. Frances A. Gibbons  
Laboratory Alliance of Central New York, LLC  
Medtronic Inc.  
Kathryn and Daniel Ruscitto  
Syracuse Orthopedic Specialists, P.C.

**\$5,000-\$9,999**

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American Fundraising Auctions, Inc.  
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Mrs. Sheila Austin  
Cardiac Catheterization Assoc. PC  
Cardiovascular Group of Syracuse, PC  
Care Logistics  
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Grant Thornton, LLP  
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Johnston Paper  
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St. Joseph's Medical Education Dept.  
Sandra Sulik, M.D.  
Summit Realty Management, LLC  
TEAMHealth East  
The Hayner Hoyt Corporation  
Vascular, Cardiac and Thoracic Surgeons of CNY, PLLC  
Mr. Charles and Mrs. Mary Ann Zimmerman

**\$2,500-\$4,999**

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Associated Gastroenterologists of CNY, P.C.  
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Ayni Brigade  
Bell Tenant Champions  
Dr. and Mr. Susan and Ronald Berger  
Bousquet Holstein PLLC  
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Erika and Dan Duncan  
Empower Federal Credit Union  
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Ms. Michelle McGrath  
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New York Spine & Wellness Center  
NY PACK M.O.D.D.  
OneGroup  
Pinckney Hugo Group  
Pioneer Companies  
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Practice Resources, LLC  
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VNA Homecare Options, LLC

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**\$1,000-\$2,499**

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Ms. Mary M. Austin  
Mr. and Mrs. Donald B. Barter  
Dr. and Mrs. Edward Bell  
Mr. and Mrs. Jay G. Bernhardt  
Msgr. Ronald C. Bill  
Biogenic Dental Laboratories  
Mr. Joseph Bitzel  
Mr. Christopher Q. Brady  
Mary and Rick Brown  
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Emanuel Campanile, M.D.  
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Dr. Zhangbo Cheng  
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Mr. and Mrs. John G. Eberle  
Dr. Brett B. Ernst  
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Charles and Linda Fennell  
Frank and Frances Revoir Foundation  
Mr. George J. Getman  
Mr. Stephen Gorczyński  
Grainger  
Dr. and Mrs. Donald M. Haswell  
Horowitch Family Foundation  
Huron Consulting Group  
Mr. Victor G. Ianno  
IMS, Inc.  
Irish Millar Construction  
Just the Right Stuff, Inc.  
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KONE Syracuse  
Mr. and Mrs. Vincent J. Kuss  
Dr. Joseph P. Lalka  
Ms. Catherine LeMura  
Lendingclub Corporation  
Charles Lutz, M.D.  
M\*Modal  
Marianne Markowitz  
John and Carol Marshall  
Mr. and Mrs. J. Kemper Matt, Jr.  
Medtronic Cardio Vascular  
Mr. Gautam Mishra  
Morse Manufacturing Co. Inc.

Every effort has been made to make this report as accurate as possible. If your name has been omitted, misspelled or misplaced, we sincerely apologize. Please let us know if there is an error by contacting us at: St. Joseph's Health Foundation. Phone: 315-703-2137 Email: foundation@sjhsyr.org

## \$1,000-\$2,499 (CONT'D)

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 Mr. Mark Murphy  
 Mr. and Mrs. Frank Panzetta  
 Partners in Franciscan Ministries  
 Ted and Diane Pasinski  
 Paul DeLima Co., Inc.  
 Pet Partners of Syracuse  
 Mr. William Porter  
 Dr. Sovan Powell  
 Meredith and Justin Price  
 Dr. and Mrs. Daniel D. Rabuzzi  
 Dr. and Mrs. William Roberts  
 Mary and Patrick Ryan  
 Mr. John Salemme  
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 Scolaro, Fetter, Grizanti, McGough & King, P.C.  
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 Alan J. Simons, M.D.  
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 Ms. Keri Sweet-Zavaglia  
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Pictured left to right: Tim Scanlon, Boris Stoinoff, Frank Smith Jr. and Ryan Thompson

## 25TH ANNUAL GOLF CLASSIC

St. Joseph's Health Foundation hosted its 25<sup>th</sup> Annual Golf Classic on September 8, at the Turning Stone Resort Casino. The Classic is one of the region's largest, most anticipated charity tournaments. Over 300 golfers teed off simultaneously on three award-winning golf courses at the Resort, including the famed Atunyote. The presenting sponsor of the event was Franciscan Companies and net proceeds benefitted St. Joseph's Cardiovascular Center of Excellence.

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## ST. JOSEPH'S HEALTH WALKWAYS OF CARING

St. Joseph's Health Walkways of Caring consist of beautiful courtyard settings throughout the hospital grounds that offer an affordable and permanent way to contribute to St. Joseph's Health. With an engraved brick or bench you may commemorate a special physician or hospital department, family member, friend or loved one, recognize a hero, or include your own name as a proud donor, in perpetuity. Engraved bricks are installed in spring, summer and fall.

The Walkways of Caring include: St. Francis Garden located at the front of the hospital; Walk of Valor, at the flagpole in front of the hospital, which pays tribute to veterans, reservists and active military personnel; St. Joseph's Circle, around the statue of St. Joseph, and Caritas Park (Latin for "charity" or "love") is located in front of the College of Nursing.

Proceeds from bricks and benches support programs and services throughout St. Joseph's system. For more information about our Walkways of Caring, contact St. Joseph's Health Foundation at 315-703-2137 or [Foundation@sjhsyr.org](mailto:Foundation@sjhsyr.org).



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Pictured L to R: Mrs. Amini Audi with son-in-law Dr. Michael Fisci and her daughter Carolyn Fisci

## THE BEAT GOES ON GALA

St. Joseph's Health Foundation hosted its 26<sup>th</sup> Annual Gala Dinner Dance on Friday, June 2, 2017 at the Turning Stone Resort in Verona, NY. Over 700 guests attended the "super groovy" evening which was complete with a spinning disco ball.

The presenting sponsor was CNY Infusion Services, LLC and honorary chairs were Dr. A. John Merola and Ms. Jodi Butler, Esq.

An annual springtime fundraising event, the black-tie-optional Gala offers an evening of dinner and dancing to live music. Since its inception in 1992, the Gala has netted more than \$5.65 million. Proceeds from The Beat Goes On Gala will help fund St. Joseph's Health's Cardiovascular Center of Excellence.

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Every effort has been made to make this report as accurate as possible. If your name has been omitted, misspelled or misplaced, we sincerely apologize. Please let us know if there is an error by contacting us at: St. Joseph's Health Foundation. Phone: 315-703-2137 Email: [foundation@sjhsyr.org](mailto:foundation@sjhsyr.org)

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Picture left to right: Kathryn Ruscitto, retired President and CEO, St. Joseph's Health; Ted and Diane Pasinski, 2016 inductees and Vincent Kuss, Vice President for Development, St. Joseph's Health Foundation. Along with the Pasinskis, St. Joseph's welcomed the following 2016 members of the 1869 Society: Timothy J. Conan, Esq.; Michael and Susan Elliott Meath; Theresa "Terry" Watt and her late husband, William J. "Bill" Watt; Posthumous members: Sherwood Finn and Flora Bernice Smith.

## 1869 SOCIETY LUNCHEON

St. Joseph's Health Foundation's Legacy Luncheon was held at Bellevue Country Club on Wednesday, October 29, 2016. The 1869 Society was founded to recognize individuals who demonstrate their deep commitment to St. Joseph's Health and its mission by making a planned gift. 2016 inductees were presented with 1869 Society medallions and certificates.

"We know that many people who are grateful for their care here at St. Joseph's are generous during their lifetimes, and beyond. The 1869 Society recognizes our most loyal donors and allows them an opportunity to fit the hospital into their estate plans, providing resources to give us the ability to fund a higher level of care for future generations" said Vincent Kuss, Vice President for Development.

## THE FOLLOWING DONATIONS WERE GIVEN "IN HONOR" AS A TRIBUTE TO AN ADMIRER INDIVIDUAL, OR "IN MEMORY" OF A SPECIAL LOVED ONE.

### In Memory of Emma Marie Atkins

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 Mr. Joshua Brazell  
 Ms. Renee Buhrow  
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 Mrs. Cynthia Dardaris  
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 Mr. Dennis Montroy  
 Ms. Katie Robinson  
 Ms. Daniela Savinelli  
 Mr. Paul Volcko

### In Memory of Dr. Carl Austin

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Picture far left and far right: Leslie Paul Luke, President and CEO, St. Joseph's Health, and Vincent Kuss, Vice President for Development, St. Joseph's Health Foundation, with the 2016 recipients: Sr. Grace Anne Dillenschneider, OSF, Andrea and Henry "Hank" Fust and Monsignor Ronald Bill.

**ST. JOSEPH'S HONORS SUPPORTERS AT APPRECIATION BREAKFAST**

St. Joseph's Day Appreciation Breakfast is a time when we celebrate our namesake, St. Joseph, and his shining example of toil and service to others.

The event is held each year on or about St. Joseph's Day – March 19. The 2016 recipients were honored on Friday, March 17, 2017 at Justin's Tuscan Grill in East Syracuse, NY.

We take this opportunity to honor those who faithfully support St. Joseph's Health, St. Joseph's Health Foundation and our Central New York community. Our mission was exemplified by St. Joseph and St. Marianne Cope; today we strive to carry on their legacy of caring service to others in a spirit of reverence, commitment to those who are poor, justice, stewardship, integrity and excellence.

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Marianne Markowitz

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Dr. Brett B. Ernst  
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Mr. Naresh Patel  
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St. Joseph's College of Nursing  
Graduates For 2017 Achieved A

**95%** | **PASS  
RATE**

**COLLEGE OF NURSING**

## GRADUATION 2017

St. Joseph's College of Nursing graduated 123 students in 2017. The Associate Degree in Applied Science (A.A.S.) with a major in nursing was conferred on the graduates in both the weekday and evening/weekend option. Maureen Iacono, BSN, RN, CPAN, Surgical Services Nurse Leader, St. Joseph's Hospital Health Center, was the weekday May graduation speaker. The Evening/Weekend December 2016 graduates completed the accelerated 18-month program. Deborah Elliott, RN, BSN, MBA, Executive Director, Center for Nursing, Foundation of New York State Nurses, delivered the commencement address to the class. The NCLEX-RN (National Council Licensure Examination) is a nationwide examination for the licensing of nurses in the United States and Canada. St. Joseph's College of Nursing graduates for 2017 achieved a 95% pass rate, well above state and national means. Over 68% of the 2017 graduates work at St. Joseph's Hospital Health Center.

## COMMITMENT TO NURSING

The 2016 Commitment to Nursing Ceremony and Awards Brunch was held October 16, 2016. Students were awarded scholarships and merit awards and many of the donors were present to celebrate the student's accomplishments.

At the Commitment to Nursing Ceremony held at Immaculate Conception Church in Fayetteville, students demonstrated their dedication to the nursing profession by reciting the Florence Nightingale pledge. Students received a cross pin from the upperclassmen symbolizing the inspiration of St. Francis to practice with compassion and be a healing presence.

Marianne Markowitz, Dean/Vice President in her address to the students shared her thoughts on the ceremony and the wonderful journey that nursing has brought to her life personally. In an energizing and empowering address, Dean Markowitz highlighted four tenets. First, the importance of maintaining and enhancing each one's passion for nursing was reinforced. Students were called upon to always

remember why they chose the profession of nursing in each and every encounter they have with a patient. Dean Markowitz stated, "This passion will never misguide you." Secondly, the students were encouraged to be proud of their rigorous education. This gratitude recognizes the talented faculty who inspire the importance of lifelong learning and the privilege of having the opportunity to work in a Magnet Recognized hospital alongside some of the best nurses in our country. The third tenet focused on encouraging the students to actively reflect on their experiences. This reflection will provide a sense of empowerment to assist in understanding your nursing practice and encounters with patients and their families. "Without reflection, learning may be quickly forgotten and lost forever." Finally, the fourth tenet emphasized the importance of renewing their commitment to the profession of nursing daily, on an ongoing basis. In closing, Dean Markowitz strongly encouraged the students to always have commitment to making a difference in their own practice.

Awards and scholarships were presented to students at graduation and the commitment to nursing ceremony totaling over \$72,000.00. These awards and scholarships are funded by alumni and donors of the college.

## NATIONAL LEAGUE FOR NURSING (NLN) CENTER OF EXCELLENCE IN NURSING EDUCATION

St. Joseph's College of Nursing earned the NLN's prestigious designation as a Center of Excellence in Nursing Education™ for the years 2016-2019. The Center of Excellence designations were presented at an Awards Convocation at the NLN Educational Summit in Orlando, Florida in September 2016.

St. Joseph's College of Nursing is one of only seven schools nationally that has achieved initial Center of Excellence designation in 2016. There are only 56 schools and organizations nationally that have achieved this elite status.

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Every effort has been made to make this report as accurate as possible. If your name has been omitted, misspelled or misplaced, we sincerely apologize. Please let us know if there is an error by contacting us at: St. Joseph's Health Foundation. Phone: 315-703-2137 Email: [foundation@sjhsyr.org](mailto:foundation@sjhsyr.org)



# THE AUXILIARY OF ST. JOSEPH'S HEALTH HOSPITAL HIGHLIGHTS

2016/2017 Annual Gift To St. Joseph's Health Hospital Totaling Over

# \$400,000

This annual gift represents revenue received from the gift shop, Baby Photo Program, Patient Telephone/Television, Book Fairs, Vending machines, and the Coffee Shop/Serenity Café. This gift will go towards the support of the 150<sup>th</sup> Anniversary Campaign. Specifically, it will support the Women's and Children's service line towards the projects of Neonatal Intensive Care and Labor and Delivery units on the hospital's 5<sup>th</sup> floor.

## HIGHLIGHTS:

**20<sup>th</sup> ANNUAL WINE AND CRAFT BEER TASTING** was held in November at the Marriott Downtown. The \$20,000 proceeds raised supports a consultation room for the St. Joseph's Primary Care Center/West Side.

**TELEVISION PURCHASES** – The Auxiliary purchased 10 LG 32-inch televisions for the hospital.

**VOLUNTEER LUNCHEON** hosted by the Auxiliary to celebrate and thank the hundreds of volunteers who serve the hospital.

**OPERATION BACKPACK FOR OUR KIDS** filled over 820 backpacks for the 12th year, complete with school supplies, distributed to children who receive their back to school physicals at St. Joseph's outpatient departments, Primary Care Center-West and throughout the hospital. In addition, the auxiliary purchased books for staff members of St. Joseph's Primary Care Center-West to distribute to children, newborn to 12 years of age, who visit the center for their annual wellness check-ups.

The **CECILE IANNO CARE AND SHARE CLOSET**, now in its fourth year, provides adequate clothing for patients who are leaving the hospital after being treated in the hospital's Emergency Department.

The Care and Share Closet is complete with clean t-shirts, sweatpants, sweatshirts, shoes, gloves, hats, and more. Donations allow the Auxiliary to continue to purchase garments for St. Joseph's patients.

In support of **NURSING EDUCATION**, the Auxiliary funds the Sister Wilhelmina Scholarships (two partial tuition scholarships) and the Sister Mary Obrist Scholarship (a full tuition scholarship). The scholarships are awarded to incoming students attending St. Joseph's College of Nursing.



The **ELLEN NEEDHAM FUND** was established in memory of the daughter of Dr. and Mrs. Dwight Needham. An annual mass is said for those who have been memorialized in the past year and for deceased members of the Auxiliary of St. Joseph's Hospital Health Center. Donated funds are used to purchase art supplies, creative materials, and toys to benefit the children who receive care in St. Joseph's Emergency Department, St. Joseph's Primary Care Center-West and the Comprehensive Psychiatric Emergency Program. The fund also supports literacy programs for the Primary Care Centers and Intensive Care Nursery, by providing books given to children and babies at the time of their discharge.

The Auxiliary has introduced many income-generated services to St. Joseph's over the years including the coffee bar, shopping cart, the gift shop, baby photo service, television/telephone rental, and vending machines. The Auxiliary also presented its 20<sup>th</sup> Annual Wine And Craft Beer Tasting. The Auxiliary works closely with the hospital's Volunteer Office, and many Auxiliary members serve as hospital volunteers.

Directed by a board of over 30 volunteer members, the Auxiliary is dedicated to serving the needs and cares of St. Joseph's Hospital Health Center. Those interested in helping continue the tradition of giving to St. Joseph's Hospital and helping to provide needed services are encouraged to join the Auxiliary.

For membership information please contact the Auxiliary Office at 315-448-6100 or [www.sjhsyr.org/auxiliary](http://www.sjhsyr.org/auxiliary).

## **AUXILIARY FY 2017 GIVING**

**DONATED  
\$30,000** | THE MEDICAL RESIDENCY ENDOWED FUND

**DONATED  
\$100,000** | CARDIOVASCULAR CARE RECEPTION AREA

**DONATED  
\$12,000** | IN-PATIENT THERAPY ROOM IN THE NEW SURGICAL TOWER

**DONATED  
\$50,000** | CARDIOVASCULAR CARE STAFF LOUNGE

**DONATED  
\$100,000** | BREAST CARE AND SURGERY PROGRAM

**DONATED  
\$50,000** | COLLEGE OF NURSING 6<sup>TH</sup> FLOOR CONFERENCE ROOMS

## THE AUXILIARY OF ST. JOSEPH'S HEALTH HOSPITAL - MEDICAL RESIDENT AWARD

As part of the 38th Forum for Behavioral Science in Family Medicine this past September in Chicago, IL, Dr. Christopher Adiletta and Dr. Melissa Arthur presented their research focusing on the diabetic medical group. The diabetic medical group visit is a monthly group that focuses on education and support for patients in the SJH Family Medicine Center that have been diagnosed with diabetes. Education includes, nutrition, exercise and medication management.

Funding for this trip came from the generous support of The Auxiliary of St. Joseph's Health Hospital, that recently endowed the SJH Medical Residency Award. As a result of this endowed fund, a medical resident from the SJH Family Medicine program will be selected each year to be the recipient.



Pictured in the photo from L to R:  
Colleen Prossner, President of the SJH Auxiliary,  
Christopher Adiletta, MD and Vince Kuss, VP for Development



The Auxiliary 2016/2017 annual gift to St. Joseph's Health Hospital will support the Women and Children's service line towards the projects of Neonatal Intensive Care and Labor and Delivery units on the hospital's 5<sup>th</sup> floor.

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